

Town of Hampton



Trustees of the Trust Funds

Regular Meeting: Tuesday, August 16, 2005, 4 P.M.
 Selectmen's Meeting Room, Town Office Building
 Posted (by the A.C.): TOB & Lane Mem. Library (8/12)

PRESENT: Glyn Eastman, Chairman; "Jack" Kelley, Clerk; "Vic" Lessard, Bookkeeper.
 Also: "Art" Moody, Administrative Coordinator.
 In audience: Warren Mackensen, Hampton, principal of Mackensen & Company, Inc., Hampton, "Fee-Only Financial Planners."

o o o o o

At 4:01 P.M., Chairman Eastman opened the meeting and stated we had three matters before us: the 2006 budget request, the appearance of Mr. Mackensen before the Selectmen 6/27 re his push to get the local state legislators to file a bill to legalize his vision for the Real Estate Trust Fund (at which, he's learned, this Board will be invited to respond -- no letter from the Selectmen yet), and the expiring RETF management contract with a proposal received from the current managers, TD Banknorth Wealth Management Group. (He distributed copies.)

Mr. Lessard moved, seconded by Mr. Kelley, that the 2006 budget be \$2,500 for the A.C.'s pay. SO VOTED: 3-0-0. [See below for addition.]

The Trustees discussed the RETF contract. Mr. Lessard said there's a new bank in Seabrook; maybe we should check the other banks as we wrote three years ago. The Chairman said he'll sit down with the A.C. and review the letter of 2002 and contact or send a letter to the ones who responded (and are still in the area). Discussion then centered on a change in the investment policy should a "Unitrust" law authorization pass and Town Meeting advise the Board away from fixed-income Federal securities. In that regard, Mr. Lessard moved, seconded by Mr. Kelley, that any letter and contract include a clause that the Trustees may terminate the contract. Mr. Moody read a part of the current and proposed TD Banknorth contract's Section IV that he thought covered the situation regarding the Trustees sole control of the Investment Policy. The vote on Mr. Lessard's motion: SO VOTED: 3-0-0. Mr. Lessard moved, seconded by Mr. Kelley, that when and if the Board receives an invitation from the Selectmen re Mr. Mackensen's appointment before the Selectmen, all Board members may go but, at least, the Chairman is to go and express the views of this Board, as discussed for several meetings now. SO VOTED: 3-0-0.

Mr. Lessard moved, seconded by Mr. Kelley, to authorize payment of the 2005 RETF bank management fee of \$1,814.96. SO VOTED: 3-0-0. The Chairman signed the document.

Mr. Lessard moved, seconded by Mr. Kelley, to approve the May 11, 2005, minutes as presented. SO VOTED: 3-0-0.

Mr. Lessard moved, seconded by Mr. Kelley, to add \$100 to the 2006 budget for supplies and expenses, since we don't know if, for example, one of the three jurisdictions will vote in March 2006 a large Capital Reserve Fund. SO VOTED: 3-0-0. [\$2,600 total.]

The A.C. reported: still no reply to the Chairman's letter to the H.B. Vil. District Commissioners re their CRFs 18 months ago. The Board approved the A.C. meeting with Banknorth's Govt. Finance person from Concord re the non-RETF trusts.

At 4:43 P.M., the Chairman asked Mr. Mackensen if he wanted to speak. The audience member listed a few matters: he wants to be considered for the A.C. job should the current position-holder vacate it; he would like to give advice to the Board if the Board wants it [Chairman: "No."]; "Should I run for trustee next election?" [One or more Board members: "That's up to you -- you've run three times now."]; he wants to submit a RETF management proposal [Chairman: "You'll be contacted."]; for the record: in his response to the Board's Requests For Proposals three years ago: "If the Trustees will *not* consider investments outside of bonds and cash, Mackensen & Company cannot add sufficient value to the situation to merit a reasonable fee for our work. Accordingly, we will not submit a proposal to the Trustees for management of the Trust Fund if changes to the current investment policy will not be entertained."]

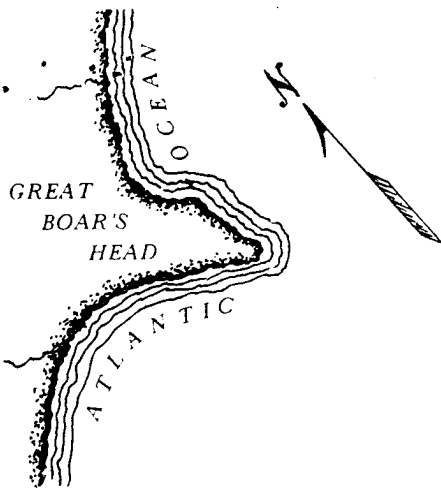
Mr. Lessard (previously in the meeting), with support from the other Trustees wants TD Banknorth's proposed (with fee structure) for a contract extension to be kept private, although Mr. Mr. Mackensen has said he knows what the current contract contains, until our next scheduled meeting, which was set for 4 P.M. Tuesday, October 4, 2005, also previously determined in the meeting.

Mr. Lessard moved, seconded by Mr. Kelley, that the meeting be adjourned at 4:55 P.M. SO VOTED: 3-0-0.

✓
Distr.: 1 ea. Trustee + 1 TF file/TOB



A.J. Moody
Administrative Coordinator



TOWN OFFICE
136 WINNACUNNET ROAD
603-926-6766

PUBLIC MEETING

TRUSTEES OF THE TRUST FUNDS

Tuesday, August 16, 2005, 4 P.M.

Selectmen's Meeting Room
Town Office Building

o

AGENDA: - 2006 operational budget request

- Any other business a Trustee
may bring up

Posted 8/12: TOB
LMLib.

